

TERMS

PROGRAM TERMS

Terms will be based on your purchase amount. Please see the chart below.

INVOICE VALUE	DUE SPLIT PAYMENTS OPEN ACCOUNT TRUE VALUE	ACE DO IT BEST	WELLS FARGO FLOOR PLAN
\$25 - \$3,499	Net 25th	Net 30	Net 30
\$3,500 - \$5,999	1/2, 1/2	Net 45	60-Day, Interest-Free Period
\$6,000 - \$9,999	1/3, 1/3, 1/3	Net 60	90-Day, Interest-Free Period
\$10,000+	1/4, 1/4, 1/4, 1/4	Net 75	120-Day Interest-Free Period

Products are payable when sold or when net is due, whichever is first.

PROGRAM SHIPPING PERIOD

The first order received will be the first order shipped. All product and accessory shipments are based on inventory availability and will be shipped at the discretion of Northeast STIHL. All open dating accessory orders will be shipped with the same terms as whole goods except for the Wells Fargo floor plan. NO RUSH ORDERS.

ORDER PLACEMENT AND FREIGHT POLICY

Orders must be placed via eBiz.

REORDERS

Reorders may be placed on eBiz. Promotional pricing will follow each product's promotional time period listed. Standard terms apply.

ALL STIHL PRODUCTS ARE DUE AS SOLD. Qualifying orders will be shipped freight prepaid. Product specifications and pricing subject to change.



FALL RETAIL PROMOTIONS

DEALER BUYING PERIOD: 8/1/24-12/31/24

PROMOTIONAL MINIMUM ADVERTISED PRICE: 9/1/24-10/31/24 NATIONAL ADVERTISING SUPPORT PERIOD: 9/30/24-10/31/24



Part Number: 4523 011 5991 US

SAVE \$50

BGA 57 WITH AK 20 BATTERY AND AL 101 CHARGER

WAS \$199.99 NES-SRP







Part Number: BAO4 011 5941 US

SAVE \$50

BGA 60 SET WITH AK 30 BATTERY AND AL 101 CHARGER

WAS \$299.99 NES-SRP





Part Number: MA04 011 5807 US

SAVE \$50

MSA 60 C-B WITH AK 20 BATTERY AND AL 101 CHARGER

WAS \$299.99 NES-SRP





Part Number: MA04 011 5823 US

SAVE \$50

MSA 70 C-B WITH AK 30 BATTERY AND AL 101 CHARGER

WAS \$369.99 NES-SRP







SAVE \$50

SHA 56 SET WITH AK 20 BATTERY AND AL 101 CHARGER

WAS \$419.99 NES-SRP





SAVE \$50

HTA 50 SET WITH AK 20 BATTERY AND AL 101 CHARGER

WAS \$499.99 NES-SRP





Part Number:

SAVE \$50

HLA 56 SET



WAS \$399.99 NES-SRP

WITH AK 20 & AL 101

WAS \$459.99 NES-SRP

WITH AK 30 & AL 101

[°]Made in America of U.S. and global materials. Batteries and chargers sourced internationally.

[†]The actual listed guide bar length can vary from the effective cutting length based on which powerhead it is installed on.



Part Number: 7010 200 0016

BUY 2 GET 1 FREE

AP 300 S BATTERY

A \$300 VALUE



WAS \$899.97 NES-SRP

\$59999

Please order 7010 200 0016 to receive the free battery. An order of 1 is an order for 3 batteries at the price of 2.



Part Number: BA02 211 0000 US

FREE AP 300 S

WITH PURCHASE

OF BGA 86 SET



WAS \$989.96 NES-SRP

\$68999

Set includes:

- » BGA 86
- » AP 300 S
- » AL 301



FREE AP 300 S

WITH PURCHASE

OF HTA 135



WAS \$1.349.96 NES-SRP

\$1,04999

Must order all 3 part numbers below in order to get the extra free AP 300 S battery:

- » HTA 135 LAO1 200 0001 US
- » AP 300 S 4850 400 6586
- » AL 301 EA09 430 5502





FREE AP 300 S

WITH PURCHASE

OF MSA 220 C-B SET



You must order 1 MSA 220 C-B model, plus the AP 300 S and AL 301 to get the extra free AP 300 S battery.

» AP 300 S - 4850 400 6586 » AL 301 - EA09 430 5502

PART NUMBER	DESCRIPTION	BAR	NES-SRP
MA03 200 0015	MSA 220 C-B unit only	14"	\$409.99
MA03 200 0014	MSA 220 C-B unit only	16"	\$419.99
MA03 200 0016	MSA 220 C-B unit only	18"	\$429.99

[°]The HTA 135 is made in America of U.S. and global materials. Batteries and chargers sourced internationally.

[†]The actual listed guide bar length can vary from the effective cutting length based on which powerhead it is installed on.

STIHL AND CONTINUES OF STIHL AND CONTINUES OF

For in-tree professional use only!

FREE AP 300 S

WITH PURCHASE OF MSA 220 TC-O SET



You must order 1 MSA 220 TC-O model, plus the AP 300 S and AL 301 to get the extra free AP 300 S battery.

» AP 300 S - 4850 400 6586 » AL 301 - EA09 430 5502

PART NUMBER	DESCRIPTION	BAR	NES-SRP	
MA01 200 0033	MSA 220 TC-O unit only	12"	\$449.99	NEW
MA01 200 0014	MSA 220 TC-O unit only	14"	\$459.99	LOWER
MA01 200 0016	MSA 220 TC-O unit only	16"	\$469.99	



Part Number: 4241 011 0939 US

SAVE \$40

SH 86 C-E SHREDDER VAC/BLOWER

WAS \$339.99 NES-SRP

\$29999



Part Number: 4283 011 1610 US

SAVE \$50

BR 800 X MAGNUM®



WAS \$649.99 NES-SRP

\$59999



Part Number: 1123 200 0881 US

SAVE \$50

MS 250 CHAINSAW



WAS \$399.99 NES-SRP

\$34999_{18" bar}

 $^{^{\}circ}\text{The MS}$ 250 and BR 800 X MAGNUM $^{\circledcirc}$ are made in America of U.S. and global materials.

 $^{^{\}dagger}$ The actual listed guide bar length can vary from the effective cutting length based on which powerhead it is installed on.





FREE

CARRYING CASE, SPARE CHAIN, AND STIHL HAT

WITH PURCHASE OF MS 271 FARM BOSS® 20", MS 291 20", MS 261 C-M 20", OR MSA 300 C-O 20"

Retail Value: \$107

PROMO UNIT	PART NUMBER
MS 271 FARM BOSS [®] 20"	1141 200 0682 US
MS 291 20"	1141 200 0674 US
MS 261 C-M 20"	1141 200 0677
MSA 300 C-O 20"	MA02 200 0060

Carrying case kit automatically ships with the purchase of any of the four above-listed saws.

Carrying Case Promo Part Number: 7010 871 8572

NOTE: The MS 271 & MS 291 have an Minimum Order Quantity of 2.



\$5 OFF

TOP-SELLING SAW CHAIN

Must order by case quantity.

PART NUMBER	DESCRIPTION	CASE QTY.	ORIGINAL RETAIL	PROMO PRICING
3610 005 0044	61 PMM3 STIHL PICCO™ Micro™ Mini Chain, 2.684 ft.	20	\$19.99	\$14.99
3610 005 0050	61 PMM3 STIHL PICCO™ Micro™ Mini Chain, 3.05 ft.	20	\$22.99	\$17.99
3610 005 0055	61 PMM3 STIHL PICCO™ Micro™ Mini Chain, 3.355 ft.	20	\$24.99	\$19.99
3613 005 0050	63 PM STIHL PICCO™ Micro™ Chain, 3.05 ft.	20	\$24.99	\$19.99
3613 005 0055	63 PM STIHL PICCO™ Micro™ Chain, 3.355 ft.	20	\$26.99	\$21.99
3616 005 0050	63 PS3 STIHL PICCO™ Super Chain, 3.05 ft.	20	\$24.99	\$19.99
3623 005 0072	33 RS STIHL RAPID™ Super Chain, 4.392 ft.	20	\$38.99	\$33.99
3623 005 0084	33 RS STIHL RAPID™ Super Chain, 5.124 ft.	20	\$44.99	\$39.99
3624 005 0072	33 RS3 STIHL RAPID™ Super Chain, 4.392 ft.	20	\$38.99	\$33.99
3624 005 0084	33 RS3 STIHL RAPID™ Super Chain, 5.124 ft.	20	\$44.99	\$39.99
3636 005 0050	63 PM3 STIHL PICCO™ Micro™ Chain, 3.05 ft.	20	\$24.99	\$19.99
3636 005 0055	63 PM3 STIHL PICCO™ Micro™ Chain, 3.355 ft.	20	\$26.99	\$21.99
3639 005 0068	26 RS STIHL RAPID™ Super Chain, 3.672 ft.	20	\$30.99	\$25.99
3639 005 0074	26 RS STIHL RAPID™ Super Chain, 3.996 ft.	20	\$33.99	\$28.99
3639 005 0081	26 RS STIHL RAPID™ Super Chain, 4.374 ft.	20	\$37.99	\$32.99
3670 005 0064	71 PM3 STIHL PICCO™ Micro™ Chain	20	\$26.99	\$21.99
3670 005 0072	71 PM3 STIHL PICCO™ Micro™ Chain	20	\$29.99	\$24.99
3689 005 0068	26 RM3 STIHL RAPID™ Micro™ Chain, 3.672 ft.	20	\$30.99	\$25.99
3689 005 0074	26 RM3 STIHL RAPID™ Micro™ Chain, 3.996 ft.	20	\$33.99	\$28.99
3689 005 0081	26 RM3 STIHL RAPID™ Micro™ Chain, 4.374 ft.	20	\$37.99	\$32.99
3699 005 0044	61 PS3 STIHL PICCO™ Super Chain, 2.684 ft.	20	\$19.99	\$14.99
3699 005 0050	61 PS3 STIHL PICCO™ Super Chain, 3.050 ft.	20	\$22.99	\$17.99
3699 005 0055	61 PS3 STIHL PICCO™ Super Chain, 3.355 ft.	20	\$24.99	\$19.99
3690 005 0068	23 RS STIHL RAPID™ Super Chain, 3.672 ft.	20	\$30.99	\$25.99
3690 005 0074	23 RS STIHL RAPID™ Super Chain, 3.996 ft.	20	\$33.99	\$28.99
3690 005 0081	23 RS STIHL RAPID™ Super Chain, 4.374 ft.	20	\$37.99	\$32.99
3695 005 0068	23 RM3 STIHL RAPID™ Micro™ Chain, 3.672 ft.	20	\$30.99	\$25.99
3695 005 0074	23 RM3 STIHL RAPID™ Micro™ Chain, 3.996 ft.	20	\$33.99	\$28.99
3695 005 0081	23 RM3 STIHL RAPID™ Micro™ Chain, 4.374 ft.	20	\$37.99	\$32.99

Promotional pricing is reflected in reduced dealer cost. Dealer Purchase Period: 8/1-12/31/24. National & Regional Advertising Period: 9/1-10/31/24



FREE

HEXA™ COMPLETE FILING KIT

WHEN YOU PURCHASE TWO LOOPS OF HEXA™ CHAIN

Retail Value: \$29.99

ELIGIBLE PART NUMBER	ELIGIBLE PART NUMBER
3135 005 0072	3134 005 0072
3135 005 0084	3134 005 0084
3133 005 0072	3132 005 0072
3133 005 0084	3132 005 0084

Part Number: 5607 007 1000. Filing kit automatically ships with HEXA™ chain purchase.



HOLIDAY PROMOTIONS BEGIN NOVEMBER 1



SAVE \$30

GTA 26 SET WITH AS 2 BATTERY AND AL 1 CHARGER

WAS \$179.99 NES-SRP

DEALERS WILL RECEIVE 24 CREDIT

Dealers must register the product to receive the credit. The last day to submit a qualifying registration is 1/5/25. Dealer credits will be issued on or about 1/7/25.



SAVE \$30

SEA 20 SET WITH AS 2 BATTERY AND AL 1 CHARGER

WAS \$159.99 NES-SRP

DEALERS WILL RECEIVE \$24 CREDIT

Dealers must register the product to receive the credit. The last day to submit a qualifying registration is 1/5/25. Dealer credits will be issued on or about 1/7/25.



BGA 250 HANDHELD BATTERY BLOWER

\$29999 NES-SRP

Battery and charger sold separately.

Part Number: BA06 011 5901 US

Estimated Date of Availability: November 2024



RCA 20 HANDHELD BATTERY SPRAYER

RCA 20 BARE TOOL

\$16999 NES-SRP \$23999 NES-SRIP

Part Number: RAO2 011 7601 US (unit) Part Number: RAO2 011 7611 US (set)

Estimated Date of Availability: November 2024



REA 60 PLUS BATTERY PRESSURE WASHER

REA 60 PLUS BARE TOOL

\$25999 NES-SRP SET WITH AK 20 & AL 101

\$41999 NES-SRP

Part Number: RA01 011 7603 US (unit) Part Number: RA01 011 7623 US (set)

Estimated Availability Unit Only August 2024 Set November 2024



REA 100 PLUS BATTERY PRESSURE WASHER

REA 100 PLUS BARE TOOL

\$34999 NES-SRP SET WITH AP 300 S & AL 301

\$64999 NES-SRP

Part Number: RA01 011 7613 US (unit) Part Number: RA01 011 7633 US (set)

Estimated Availability Unit Only August 2024 Set November 2024



KOA 20
BATTERY AIR COMPRESSOR

\$**Q Q 9 9 9**

\$14999 NES-SRP

Part Number: SA06 011 8201 US (unit) Part Number: SA06 011 8211 US (set)

Estimated Date of Availability: November 2024







SHA 140 BATTERY SHREDDER/VAC

\$32999 NES-SRP

Battery and charger sold separately.

Part Number: SA07 011 7101 US

Estimated Date of Availability: August 2024





BGA 86 SETBATTERY BLOWER

SET WITH AP 300 S & AL 301

\$68999 NES-SRP

Part Number: BA02 211 0000 US

AVAILABLE NOW!





FSA 30 BATTERY TRIMMER

FSA 30 BARE TOOL

\$999 NES-SRP \$14999 NES-SRF

Part Number: FA10 011 5701 US (unit) Part Number: FA10 011 5711 US (set)

AVAILABLE NOW!



Estimated Date of Availability: August 2024

AL 5 AS BATTERY CHARGER



Part Number: EA03 430 5702

- » Charges over 25% faster (than AL 1)
- » Features on-board battery diagnostics that indicate if battery is too hot or too cold, or if there is a malfunction with the battery or charger
- » Can be wall mounted
- » Includes slot for wrapping/retaining power supply cord



Estimated Date of Availability: August 2024

AL 5-2 AS BATTERY CHARGER



Part Number: EA11 430 5702

» Parallel charge up to two AS batteries

ASIII

- 25% faster than the AL 1 » Features on-board battery diagnostics that indicate if battery is too hot or too cold, or if there is a malfunction with the battery or charger
- » Can be wall mounted
- » Includes slot for wrapping/retaining power supply cord

50TH ANNIVERSARY STIHL INC SPECIAL CHAINSAW SETS



MSA 60 C-B BATTERY CHAINSAW





Part Number: MAO4 011 5871 US

Estimated Date of Availability: October 2024



MS 271 FARM BOSS $^{
m o}$



Part Number: 1141 200 0779 US

Estimated Date of Availability: October 2024

[°]The MSA 60 C-B and MS 271 FARM BOSS® are made in America of U.S. and global materials. Batteries and chargers sourced internationally.

[†]The actual listed guide bar length can vary from the effective cutting length based on which powerhead it is installed on.

STIHL OUTFITTERS"

STIHL OUTFITTERS™

NEW!



STIHL MOUNTAIN HAT **CAMEL CHINO**

RETAIL COST

DEALER COST

Part Number: MAO4 011 5823 US Packed in Sleeves of 12



FELT STIHL LOGO HAT

CHARCOAL CHINO

RETAIL COST

DEALER COST

Part Number: MA04 011 5823 US Packed in Sleeves of 12



SUNSET STIHL HAT LIGHT BLUE

RETAIL COST

DEALER COST

Part Number: 7010 871 6645 Packed in Sleeves of 12

COMING SOON! READY TO ORDER IN SEPTEMBER

TOP-SELLING CHAPS



DYNAMIC APRON CHAPS

Part Number 32" L: 0000 886 3201 Part Number 36" L: 0000 886 3202 Part Number 40" L: 0000 886 3203

\$11199 NES-SRP



DYNAMIC WRAP CHAPS

Part Number 36" L: 0000 886 3204 Part Number 40" L: 0000 886 3205

\$13399 NES-SRP



DYNAMIC ZIP CHAPS

Part Number 32" L: 7010 884 0815 Part Number 36" L: 7010 884 0816 Part Number 40"L: 7010 884 0817 Part Number 44"L: 7010 884 0818

\$13599 NES-SRP



PRO MARK™ APRON CHAPS

Part Number 32" L: 0000 886 3904 Part Number 36" L: 0000 886 3905 Part Number 40" L: 0457 970 0108

\$14699 NES-SRP



PRO MARK™ WRAP CHAPS

Part Number 36" L: 0000 886 3907 Part Number 40" L: 7010 886 3900

\$17999 NES-SRP

DEALERS RECEIVE

MARGIN

PROTECTIVE APPAREL

- » Cut-retardant material helps reduce risk of injury
- » Designed with user comfort in mind
- » Available in a wide range of sizes

TOP-SELLING HELMETS —



FUNCTION BASIC HELMET SYSTEM

Part Number: 7010 888 0800



Part Number: 0000 886 0100



Part Number: 7010 871 0199



ADVANCE X-VENT HELMET SYSTEM

Part Number: 7010 884 0110

WHY BUY A STIHL HELMET

- » Lightweight and durable
- » Helps protect users from injury to head or face
- » Designed with ventilation for comfortable use

TOP-SELLING HEARING PROTECTION



\$2399 NES-SRP

FUNCTION NRR 23 HEARING PROTECTOR

Part Number: 7010 884 0508

\$2899 NES-SRP



DYNAMIC NRR 26 HEARING PROTECTOR

Part Number: 7010 884 0509



STIHL TIMBERSPORTS® **HEARING PROTECTOR**

Part Number: 7010 884 0513

\$3599 NES-SRP



PRO MARK™ HEARING **PROTECTOR**

Part Number: 7010 884 0510



DYNAMIC BLUETOOTH® HEARING PROTECTOR

\$3699 NES-SRP



Part Number: 0000 884 0513

